# GMFS emfspartners.com

## **TPO Fannie Mae HomeStyle Renovation Product**

**Updated 5/06/22** 

### Overview

HomeStyle is Fannie Mae's renovation loan program. This loan will be locked in, closed, fully funded and sold to Fannie Mae prior to the renovations being complete on the home. The renovation funds are held in an interest bearing escrow account at GMFS and are drawn from as work progresses on the home. The borrower begins making normal P&I payments through our servicer even while construction is underway. This product benefits your borrower by being able to lock in the permanent rate at the time the loan closes, rather than floating while under construction. Please see the attached HomeStyle matrix for more information on the product.

### Rate Lock:

You will lock as usual in OB. Please note- This product requires the user to enter the accurate DTI, LTV (See below for LTV calculation) and Reserves to get the correct eligibility. Please choose the **HomeStyle Renovation 30yr or 15yr** option for your lock. Be sure to allow additional lock time if you have not received contractor and/or contract approval from the GMFS Construction Loan Department (see page 2).

### **Calculating LTV for HomeStyle:**

- **Purchase:** Purchase price of the home plus cost of renovations **OR** "subject to" appraised value, whichever is less.
- Refinance: "Subject to" appraised value.
- HomeStyle allows up to **97%** LTV for one-unit, principal residences for first time homebuyers or when the existing mortgage is Fannie owned.

### **Originating the Loan**

This loan will be set up as you would any normal conventional purchase or refinance, with a few additional steps. When running DU, place the contract amount (including allowed closing costs and contingency) in box "B", Alterations, Improvements, Repairs.

a. Purchase Price	
b. Alterations, Improvements, Repairs	81400.00
c. Land (if acquired separately)	
d. Refinance (Incl. debts to be paid off)	303993.44
e. Estimated Prepaid Items	5662.42
Seller Paid Prepaids	
Lender Paid Prepaids	
f. Estimated Closing Costs	4219.30
g. PMI, MIP, Funding Fee	
h. Discount (if Borrower will pay)	
i. Total items (add items a through h)	395275.16
j. Subordinate Financing	
k. Borrower's Closing Costs Paid By Seller	
I. Other Credits	
Paid Outside Of Closing	499.00
Deposit(s)	
Mip Refund	
Closing Cost Paid By Other	500.00
m. Base Loan Amount	386880.00
n. PMI, MIP, Funding Fee Financed	
o. Total Loan Amount	386880.00
p. Cash From/To Borrower	7396.16

### Available Option-HomeStyle with HomeReady Loans

### How to Submit to DU:

Watch DU/AUS Findings Report

### **Risk/Eligibility** should show:

Loan casefile is eligible for delivery as a HomeReady mortgage loan

### RISK/ELIGIBILITY

- 1 The risk profile of this loan casefile appears to meet Fannie Mae's guidelines.
- 2 This loan casefile appears to meet Fannie Mae's eligibility requirements.
- 3 This loan casefile is eligible for delivery as a HomeReady mortgage loan.

### Verification Messages/Approval Conditions should show:

- Loan casefile is underwritten as a HomeStyle Renovation Mortgage
- Mortgage insurance must show the lower insurance coverage allowed by the HomeReady program.

### VERIFICATION MESSAGES/APPROVAL CONDITIONS

- According to the Social Security Administration (SSA), the Social Security number (SSN) for Penny Public either has not been issued, or was recently issued. The SSN accuracy must be confirmed, and if incorrect, the SSN must be updated and the loan casefile resubmitted to DU. If the SSN is determined to be correct, it must be validated directly with the SSA (direct validation by a third party is acceptable), and the loan must be delivered with SFC 162. If the SSN cannot be validated with the SSA, the loan is not eligible for delivery to Fannie Mae.
- 8 This loan is also subject to all other lender specified conditions and must comply with all applicable federal, state, and local laws and regulations.
- 9 Based on the credit report obtained through Desktop Underwriter, this loan casefile must close on or before 12/06/2018. All credit documents must be no more than four months old on the note date. For guidelines on the age of the appraisal or property inspection report, refer to the Fannie Mae Selling Guide.
- This loan casefile was underwritten as a HomeStyle Renovation Mortgage. If the loan will be delivered prior to completion of the property, the lender delivering the loan must have separate lender approval to deliver HomeStyle Renovation Mortgages. Lenders must also ensure the loan complies with all HomeStyle Renovation Mortgage guidelines specified in the Selling Guide.

- 11 If there is a home equity line of credit secured against the subject property the maximum allowable HCLTV is 97 percent and the terms of the home equity line of credit must be verified for compliance with the Fannie Mae Selling Guide. The HCLTV calculation is based on the maximum credit limit of the equity line.
- 12 Loan Level Price Adjustment may be applied when this loan is delivered to Fannie Mae. Refer to the Selling Guide and Loan-level Price Adjustment (LLPA) Matrix on fanniemae.com for specific details.
- Mortgage insurance is required. The lender may either obtain mortgage insurance coverage of at least 6% with an MI loan-level price adjustment, or obtain mortgage insurance coverage of 12%. Refer to the Loan-level Price Adjustment Matrix on fanniemae.com for specific details. Verify the

### **Observations** should show:

- Special Feature Codes
  - -215 HomeStyle Renovation Mortgage with Recourse
  - -900 HomeReady

### **OBSERVATIONS**

- 29 This case was submitted to Desktop Underwriter version 10.2 by GMFS Wholesale. The following information is associated with this loan: Casefile ID is 1380060179 and Submission number is 11. If the loan is delivered to Fannie Mae, the Casefile ID must be provided at delivery.
- 30 The LTV and CLTV for this HomeStyle Renovation Mortgage were calculated based on the lesser of the appraised value or the sales price + the cost of improvements.
- 31 The following list of special feature codes is provided to assist you in determining which codes may be associated with this loan. Other codes may be required. Refer to the Special Feature Codes list on fanniemae.com for a comprehensive list.

Special Feature Code	Description
279	HomeStyle Renovation Mortgage without Recourse
	HomeStyle Renovation Mortgage with Recourse
900 127	HomeReady
127	DU Loan

### <u>Additional HomeStyle with HomeReady Pricing/Locking Information:</u>

Lock this loan in OB under appropriate program name: HomeStyle with HomeReady

### **Disclosing**

Disclose as you normally would a conventional loan. GMFS does require FNMA **Form 1204** *HomeStyle Renovation Consumer Tips* be included in the initial disclosure package. This form is a checklist for key facts that need to be disclosed to the borrower. It is VERY important you review this document with your borrower prior to closing the loan. A few key points we would like to be sure you discuss above all others are:

- Renovations must begin within 30 days of your closing date and all work must be completed no later than 11 months after closing.
- Renovation funds cannot be disbursed directly to the borrower (unless a "do it yourself" project). Funds are provided in a check made payable jointly to both the borrower and the contractor, or can be sent electronically directly to the contractor with your permission.
- Renovations must be completed as specified by the original scope of work that was presented during the
  origination of your loan. The borrower is responsible for overseeing the renovation and ensuring that it is done
  as specified in the Construction Contract with the contractor. If work stops for an extended period of time, or
  there are problems with the work performed that may cause significant delays, the borrower must contact the
  lender.

PLEASE USE THE HOMESTYLE RENOVATION CONSUMER TIPS FORM FOUND ON THE PARTNERS SITE. THIS FORM HAS BEEN REVISED FROM FANNIE'S ORIGINAL FORM TO HIGHLIGHT THE ABOVE ITEMS.

### **Fees**

- Administration Fee: \$999
- Construction Inspection Fees: Default: \$460. Depending on the scope of the project, more inspections may need to be disclosed. \$115 per inspection on one-unit properties. \$150 per inspection on two-units.
- Final Inspection: \$300
- Date Down to Title: \$150 We will need a date down to title issued and must be dated after completion of the renovation to verify GMFS remained in first lien position throughout the renovations. This date down must include a clear title report that releases all contractor, subcontractor, and supplier liens.

Title updates for each draw are no longer required.

### **Mortgage Insurance**

Mortgage Insurance is required if the LTV exceeds 80%. Insurance coverage must cover the estimated value of the home after renovation.

### **Appraisal**

Order as you would a normal construction appraisal. Send the contract for renovations with the order. TPO client is responsible for ordering the appraisal and including cost on the LE. Appraisal must be "subject to" renovations that are to be completed on the home. A copy of the contract for renovations will need to be provided when ordering the appraisal. Client will be responsible for ordering the final appraisal (1004D) upon completion of the renovations. The GMFS Construction Loan Department will send a request to order the inspection to the client via email.

### **Contractor Requirements**

The Contractor approval process must be started prior to the loan being submitted to GMFS. Use the Contractor Profile Report and send to <a href="mailto:constructionhelpdesk@gmfslending.com">constructionhelpdesk@gmfslending.com</a> once completed for review and approval. Please allow one week for processing. You will receive an email upon approval of the contractor. Contractor must be licensed, unless licensing is not required by state or local regulations. The borrower must choose the contractor to perform renovations. Each contractor must meet requirements outlined in the HomeStyle matrix.

### **Contract and LE Requirements**

Please see the HomeStyle matrix. The Contract must be reviewed and approved by the GMFS Construction Loan Department. Please submit to <a href="mailto:constructionhelpdesk@gmfslending.com">constructionhelpdesk@gmfslending.com</a> for approval prior to submission to GMFS.

The initial LE must be reviewed by the Construction Loan Department as well to be sure all fees are disclosed properly as well as the contract amount and required contingency.

### **Documentation Requirements**

Full documentation is required; GMFS will provide the closing package. The following documents are required outside of a normal conventional loan package and will be provided by GMFS:

- Construction Loan Agreement
- Construction Loan Rider to Security Instrument

Additional Documents required by GMFS and are to be provided by the TPO client at the time of loan submission:

- GMFS Homestyle Loan Submission Form
- Contractor Profile Report and supporting documentation
- Construction Contract, including contractor's itemized bid
- List of sub-contractors with contact number for each
- Contractor Draw Schedule with completion milestones (if applicable)
- HomeStyle Renovation Consumer Tips (Form 1204)
- GMFS Draw Disclosure
- GMFS email approval for loan submission (will receive upon approval of LE, contractor and contract)

### **Renovation Escrow and Account Disbursements**

After closing, the borrower will be contacted a GMFS Construction Loan Specialist. The specialist will email a welcome letter from GMFS which will explain how to request a draw and what documentation is required with each request. The proceeds designated for renovations, including the contingency reserve are placed in an interest bearing escrow account. Draw amounts are determined by lender based on progress inspections.

- Renovations must begin within 30 days of closing and all work must be completed within no greater than 11 months of closing.
- The deposit is not to exceed the lesser of 50% of material cost of project or 20% of total project cost. Includes architect, permit and design fees.
- All work must be completed and inspected prior to disbursement
- Proof of permits must be submitted prior to or with first draw request
- The following items will be required before final draw is processed:
  - Date Down to title
  - o Final Inspection (1004D) showing renovations are complete.
- Please allow 4-5 days for draws to be processed upon receipt of the request.

These procedures will be updated as this product evolves. Please check the GMFS Partners site each time you do a HomeStyle loan for the latest documentation.

Contact your <u>GMFS District Director</u>, <u>Megan Scott</u> or <u>The Construction Help Desk</u> with questions.



# Fannie Mae™ HomeStyle® Renovation Mortgage

### Last updated by GMFS August 04, 2020

The HomeStyle® Renovation mortgage provides a convenient and economical way for borrowers considering moderate home improvements to make repairs and renovations with a single-close first mortgage, rather than a second mortgage, HELOC, or other, more costly methods of financing.

### **Product Overview**

The HomeStyle Renovation is a single-close loan that enables borrowers to purchase a home that needs repairs, or refinance the mortgage on their existing home and include the necessary funds for renovation in the loan balance. The loan amount is based on the "as-completed" value of the home rather than the present value.

Loan Purpose	Purchase or limited cash-out refinance.
Loan Type/Term	15- and 30-year Fixed Rate Mortgages
Property and Renovation Eligibility	One- to four-unit principal residences, one-unit second homes. No manufactured housing or investment properties.  Any type of renovation or repair is eligible, as long as it is permanently affixed to the property and adds value. Renovations should be completed within a twelve-month period from the date the mortgage loan is delivered.
Borrower Eligibility	Eligible borrowers include individual home buyers.
Underwriting	DU Approve/Eligible recommendations only.
Purchase Money Mortgages – Maximum Loan	For purchase transactions, loan-to-value ratio is based on the lesser of: 1) purchase price and cost of renovation, or 2) the "As-Completed" value.  Lenders should use the following link calculate the maximum mortgage amount:  HomeStyle Maximum Loan Amount Calculator
Limited Cash-out Refinance– Maximum Loan Amounts	For limited cash out refinance transactions (LCOR), the LTV ratio is determined by dividing the original loan amount by the as completed appraised value of the property.  Borrower may not receive cash back at closing in any amount (Fannie Mae standard limited cash-out refinance of 2% or \$2,000, whichever is less, is NOT PERMITTED for this product).  Lenders should use the following link calculate the maximum mortgage amount:  HomeStyle Maximum Loan Amount Calculator

Maximum LTV/CLTV/HCLTV (at Origination using DU*)	The following are maximum LTV/CLTV/HCLTV for purchase or LCOR when HSR mortgages are underwritten with DU* (note that borrowers can also qualify for up to 105% CLTV with eligible Community Seconds®):  One-unit principal residence to 97% LTV/CLTV/HCLTV with FRM Two-unit principal residence to 85% LTV/CLTV/HCLTV with FRM Three- and four-unit principal residence to 75% LTV/CLTV/HCLTV with FRM One-unit second homes to 90% LTV/CLTV/HCLTV with FRM
Subordinate Financing	Standard subordinate financing and Community Seconds are permitted. Refer to the Eligibility Matrix.
Hazard and Mortgage Insurance	Borrower must have hazard insurance in place to cover the estimated as-completed value of the home after renovation. Mortgage Insurance, if required based on LTV, must be in place before closing, and coverage is based on the estimated value of the home after renovation.
Contractors and Contract Requirements	<ul> <li>Borrower must choose his or her own contractor to perform the renovation.</li> <li>Lender must review the contractor hired by the borrower to determine if they are adequately qualified and experienced for the work being performed The Contractor Profile Report can be used to assist the lender in making this determination.</li> <li>Borrowers must have a construction contract with their contractor. Fannie Mae has a model Construction Contract (Form 3734) that may be used to document the construction contract between the borrower and the contractor.</li> <li>Plans and specifications must be prepared by a registered, licensed, or certified general contractor, renovation consultant, or architect. The plans and specifications should fully describe all work to be done and provide an indication of when various jobs or stages of completion will be scheduled (including both the start and job completion dates). See below for more information.</li> </ul>
Contract Addendum Requirements	<ul> <li>Addendum must be Issued to borrower and must include property address</li> <li>Sub-contractors must be named and contact information provided</li> <li>Describe in detail work to be completed on the home</li> <li>Itemization of work including labor and materials per line item</li> <li>Specify if permits are required for work to be completed</li> <li>Addendum is to be included with the contract (see above). Contract to be signed by both contractor and borrower(s).</li> </ul>
Borrower "Do-lt- Yourself" Work	<ul> <li>Borrowers can perform the renovation work themselves at the lender's discretion, provided that:</li> <li>The Do-It-Yourself financing does not exceed 10% of the as-completed value. Note: Inspections are required for all work items that cost more than \$5,000.</li> <li>The property is a one-unit owner-occupied home.</li> <li>The reimbursement is limited to the cost of materials or the cost of properly documented contract labor (sweat equity may not be reimbursed).</li> </ul>

Renovation Costs, Payment Reserves, and Contingency Reserves	<ul> <li>Renovation costs are limited to 75% of the "as completed" appraised value of the home. Renovation costs may include:</li> <li>Labor and materials.</li> <li>Soft costs (architect fees, permits, licenses).</li> <li>Contingency Reserve (10% of the cost of labor, materials, and soft costs for unforeseen extra costs in the renovation). The 10% contingency reserve is under the discretion of the underwriter and construction loan officer. Some projects may require up to 15% reserves.</li> <li>A payment reserve of up to six months PITI is permitted when the borrower must vacate the property during renovation. The amount can be financed in the loan amount if the value will support such financing. The reserve is allowed only for the period in which the property is uninhabitable due to the renovations.</li> </ul>
Eligible Improvements	<ul> <li>There are no required improvements or restrictions on the types of repairs/renovations allowed. Repairs or improvements must be permanently affixed to the real property.</li> <li>Structural repairs are allowed with a contingency reserve calculated at 15% of the total costs of the repairs and renovation. Examples of structural work are: foundation repair/additions/roof replacement.</li> <li>Maximum repair amount: No maximum repair amount as long as the renovations do not exceed 75% of the "subject to" appraised value of the property.</li> <li>Minimum repair amount: \$5,000</li> </ul>
Lender Responsibilities for Renovation Work	<ul> <li>The renovation and contingency funds must be placed in an interest-bearing custodial account.</li> <li>The lender must manage the renovation funds during the work.</li> <li>Title updates and Lien Waivers are required prior to funding any draws.</li> <li>Once the work is complete, the lender must obtain an Appraisal Update and/or Completion Report (Form 1004D) as evidence of completion.</li> </ul>